



Mosa Limited

Company Profile

2024

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Introduction

We are pleased to introduce Mosa Limited to your organization or office with all our products. We are able to supply our client with communication and IEC materials, uniforms and protective wear, pharmaceuticals, stationery, branding, promotion, campaigns, etc. At very competitive prices while adding customer satisfaction.

We deliver our products within the shortest period of time, and we offer before and after-sales services such as product recommendation and clarification, technical support services, and user training.

We believe in quality, and we strive to maintain and provide the best print quality to our clients.

We are Malawian-owned and have exceptional skills and experience, ranging from graphic design, marketing, printing, ICT, business management, finance, and human resources. We have done a lot of business with more companies and organizations, and our current clientele list for the year 2023 is listed herewith within the attached profile. We have no doubt that we will do good business with your reputable organization. We take pride in what we do; therefore, we direct our attention to details and reliability when performing our services. We believe that every element of a job, no matter how small, contributes to the overall quality of our service. For this reason, we have a quality protocol that assures all the jobs are completed to the customer's satisfaction.

We assure you that Mosa Limited will strive to achieve customer satisfaction.

We are looking forward to doing business with you.

OUR MISSION

To meet and exceed clients' expectations in the most timely, efficient, and effective manner.

OUR VISION

To express the client's image and vision efficiently and effectively

OUR VALUES

- Reliable
- Quality
- Efficiency
- Honesty and Trustworthiness
- Availability
- Empowerment

WHY US? WE COMMITTED TO QUALITY

We provide international quality standards.

WE ELIMINATE RISK

Our experience allows us to predict outcomes, perform risk assessments, and therefore implement successful and low-risk strategies.

WE MANAGE CHANGE.

We are a dynamic and flexible firm that reacts quickly and positively to changing demands.

WE ARE PART OF YOUR TEAM.

Reducing your workload, sharing responsibility, and delivering tangible, cost-effective results

WE TAKE AWAY STRESS

Supporting you every step of the way and providing solutions to difficult situations

WE GO THE EXTRA MILE

Not just a high standard of service, but critical extra effort when it really matters.

WE ADD VALUE

Take advantage of our experience and creativity to incorporate extra initiatives and enhancements that provide tangible and measurable benefits.

WE ARE PEOPLE FRIENDLY.

And easy to work with. Having to organize a conference is undoubtedly stressful, but we never forget that it should still be an enjoyable journey.

WHAT WE DO

Mosa Limited is a business that provides the following products and services:

Printing services:-

Promotional materials like PVC banners, stickers of all types, brochures, calendars, branded flash disks, newspaper pullouts, calendars, diaries, business cards, and so on. Screen printing and embroidery T shirts, golf shirts, caps, bags, and so on



Corporate wear and protective clothing

Mosa Limited understands that having the right tools and supplies will ensure you perform your work safely and effectively. Don't be safety blinded; choose Mosa for all your protective clothing.



ICT equipment and office consumables

We supply various necessities, ranging from office stationery to ICT equipment.



All types of office furniture

We measure your space and identify your requirements to design and create an ideal plan to suit your needs.



We also supply goods as per the organization's needs. Whatever your organization needs, we are one call away.

LARGE PRINTING FORMAT

Design & Print

Brochures, Magazines, Annual Reports, Diaries, Calendars, Flyers, Business cards, PVC Cards, Banners, Billboards, IEC Materials (Posters, G/T-shirts, Caps, etc), Placards, Logos, Typesetting, Labels, Booklets, Office stationery, etc.

Promotions

Provision of souvenirs i.e. corporate Golf shirts, Pens, Diaries, Caps, T/shirts, stickers, mugs, lanyards, flash disks, calendars, etc.

Branding

We offer a wide range of branded promotional materials ranging from Cars, T-Shirts, Golf Shirts, Caps, Banners Reflected Jerseys, Umbrellas, Mugs, Pens, Rulers, Mouse Pads, Spare Wheel Covers and any other material requested by a client.



CAPABILITY STATEMENT

We have a young and dynamic qualified sales personnel that is willing to go extra mile in satisfying our customers. We practice Just in Time (JIT) rule when given an order or the need for backup services arises.

SOLUTION ELEMENTS (DELIVERY MODEL)

We undertake to deliver all goods ordered to the client ASAP, depending on availability and quantities. This occurs due to the direct importation of certain goods. The equipment will be properly packed and sealed for shipment, and all delivery costs will be included in the initial price quoted by Mosa Limited. The client will be responsible for unpacking all goods and setting them up unless otherwise required. All units are pre-configured and will be ready for use by the clients.

- Delivery of items in stock is 7 days;
- Delivery of goods out of stock is 21 days;
- Price quotes are valid for 30 days;
- The credit window is negotiable.

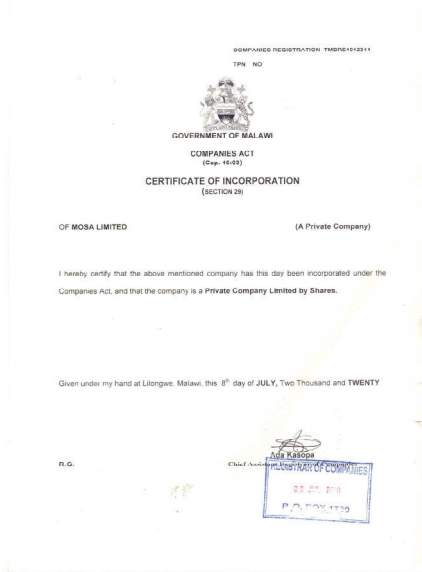


BUSINESS DETAILS

We are a government registered and recognized organization. We offer quality and excellent service to the public and private sectors. From concept to reality, sharing your vision, and addressing your key objectives, briefly

- We are an experienced, talented and creative company
- Our sales team is fresh-thinking, proactive, dynamic, progressive, dedicated, and delivers optimum results on time, on budget, every time.
- We stand by our core values enabling us to deliver quality products and service
- We believe in sharing your vision - that is a key to our success.

REGISTRATION DOCUMENTS



BANKING DETAILS

Bank: Standard bank
 Account Number: 9100005470371
 Account Name: Mosa Ltd
 Branch: City Centre

CLIENTELE

Below are Some of Our Happy Clients.



Public Private Partnership Commission



CLIENT NAME	CONTACT PERSON	CONTACT NUMBER
UNDP	Mavuto Nkhoma	0999 988 501
Self Help Africa	Angela Ng'oma	0999 916 500
Family Planning Association of Malawi	Tiyamike Ngulube	0992 553 100
Higher Education Students Grants and Loans Board (HESGLB)	Procurement	0999 970 030
Malawi College of Healthy Sciences	Grace Banda	0888 645 215
Malawi Institute of Procurement and Supply	Aubrey Limburo	0990 040 210
GIZ	Dalitso Mtenje	0996 063 199
National Food Reserve Agency	Bertha Shaba	0995 122 575
National Library Services	Grace Hiwa	0888 386 554
National Planning Commission	Robert Tambala	0999 441 418
Feed The Children	Procurement	Procument-malawi@feedthechildren.org
National Local Government Finance Committee	Alifeyo Banda	01 755 700
National Local Government Finance Committee	Amis Damiano	0992 937 222
VHS – DVV International	Mr. D. Mthawanji	0995 787 117
Central Region Water Board	Mr. Mitumba	0888 517 769
Paradiso TB Patients Trust	Ms. M. Kumbweza Banda	0999 266 918
National TB Control Programme	Mrs. B. Nindi	0888 208 020
Department of Animal Health	Mr. G. Ng'ambi	0995 301 405
Korea Food for the Hungry International (KFHI)	Mr. H. Banda	0887 072 279
Lilongwe Water Board	Mr. Baxton Mateche	0999 625 344



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